



PRE-SALES AUTOMATION PLATFORM

For Communication Service Providers delivering agile, assured and orchestrated next gen services

Cataworx artificial intelligence bot - catabot - assists buyers in searching and quoting connectivity services via an intent-driven customer portal

BUSINESS BENEFITS

Increase Wholesale Revenue

- Simplify the pre-sales process & identify revenue opportunities with real-time quote analytics

Reduce Costs

- Save money in IT and R&D by reducing Opex

Accelerate Time-to-Revenue

- Deliver retail & wholesale product quotes in seconds
- Process more quotes faster with greater accuracy
- Provide accurate address validation/serviceability instantly

Improve User Experience

- Collaborate with ALL your customers & partners under a single platform
- Save time by eliminating the need for emails, phone calls & faxes
- Uniform intent interface for serviceability, product search and quote
- Put an end to complicated clicking and navigating confusing interfaces

FEATURES

Collaboration-driven Customer Portal

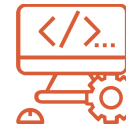
- Intent-driven AI natural language user interface

Standards-based Product Catalog

- Address/latitude & longitude serviceability checks
- Business rules-driven pricing
- Industry standard quote model and API (TM Forum compliant)
- Quote editor

Data-Driven Solution

- Real-time data-driven insights around product searches, serviceability & quotes
- Control access to your data only by trusted partners
- Data transformation turn spreadsheets into standards-compliant product catalog
- Microservices-based solution with flexible deployment options



Define product specs based on industry standards



Securely publish products into customer-facing catalog



Customers search catalog using natural language



Deliver accurate quotes in seconds



Support for multiple quote items



Real-time collaboration under one platform



Real-time data-driven insights



Seamless B2B Partner Integrations

Manage contacts & rooms

Get intuitive help

Access your files, search conversations & people

See your conversation history

catabot responses

Use intent to ask for WHAT you want

Quick access to your communication channels

Make Cataworx your own with OEM branding

Command	Example	Response
View Quotes by status (Sellers only)	list quotes <status>	list quotes accepted
View Quotes per customers (Sellers only)	list quotes <partner key>	list quotes rhd
List Partners (Sellers only)	list partners	list partners
Remove Partner (Sellers only)	remove partner <partner key>	remove partner rhd
Add Partner (Sellers only)	Add partner <partner key>	add partner rhd
View Product Attributes	get attributes	-
View Command Shortcuts	get shortcuts	-
See Help/Commands	help <command>	help product

Supplier	Product ID	Product Name	Service Type	Speed	Address	City	State	Postal Code	Country	Region
Kc Tel	KCT000002	Gold ACCESS_EPL 10000	ACCESS_EPL	10000Mb	95 Oriole Lane	San Diego	California	92115	USA	NA
Kc Tel	KCT000001	Platinum ACCESS_EPL 10000	ACCESS_EPL	1000Mb	95 Oriole Lane	San Diego	California	92115	USA	NA

Our self-service Customer Community & Portal enables users to collaborate with your sales team in real-time using state-of-the-art private chat rooms.

Users interact with catabot, Cataworx Artificial Intelligence bot, to:

- Search for products
- View existing quotes
- View product details
- Accept quotes
- Request quotes
- and more...

Quotes are generated in near-real time and provided to your customer using standard formats.

Contact us to schedule a trial or proof-of-concept

cataworx.com

@Cataworx

info@cataworx.com

[linkedin.com/company/cataworx](https://www.linkedin.com/company/cataworx)

QUOTE

Customer: Red Hand
 Customer Contact: nancy.curie@redhand.com
 Customer Name: Nancy Curie Buyer
 Quote Document ID: IDKCT647764

Carrier Ethernet Wholesale Services

2 Quote Items

Product ID: GOM000001
 Product Name: Platinum ACCESS_EPL 1000
 Quote Type: GREEN
 Bandwidth: 1000
 Access Medium: Fiber
 COS: H
 1730 Blake Street
 Address: Denver, colorado 80202
 USA
 Recurring Charge Period: Monthly
 Price With Out Taxes: \$300 USD
 Valid For Start: Thu Apr 05 19:57:56 GMT 2018
 Valid For End: Fri May 03 06:00:00 GMT 2019

Product ID: GOM000002
 Product Name: Gold ACCESS_EPL 10000
 Quote Type: GREEN
 Bandwidth: 10000
 Access Medium: Fiber
 COS: M
 1730 Blake Street
 Address: Denver, colorado 80202
 USA
 Recurring Charge Period: Monthly
 Price With Out Taxes: \$600 USD
 Valid For Start: Thu Apr 05 19:57:56 GMT 2018
 Valid For End: Fri May 03 06:00:00 GMT 2019

Total: \$900.00 USD